



THE ALTERNATIVE BOARD

Monetize Your Experience as a TAB Franchisee

Positively impact your local business community and be known as a leader of strong, satisfied, successful entrepreneurs – while earning a substantial income.



Why Choose TAB

Since 1990, The Alternative Board® (TAB) has helped nearly 30,000 CEOs, business owners and their leadership teams in more than 25 countries achieve their dreams by running their businesses more strategically. Our franchise model is built for scalable growth with steady income streams.

TAB's model combines a mix of subscription-based and non-subscription-based revenue streams – ensuring predictable cashflow with opportunities to earn more.

TAB boasts an unprecedented subscription based client retention rate of over 5 years!



Business Owner and Executive Coaching

Offer one-on-one executive coaching to help business owners and executives develop skills, meet goals and become even more successful leaders.



Advisory Board Facilitation

Plan and organise monthly, facilitated half-day sessions with a close-knit community of CEOs, business owners and their leadership teams who've faced similar situations.



Strategic Business Planning

TAB's powerful Business Builder's Blueprint™ is a diagnostic tool that makes it easy to create business plans, track KPIs and guide your members to get their business exactly where they want it to go.



StratPro Leadership Transformation

Turn ideas into reality – and get things done. Designed for busy leaders and their teams, StratPro® combines strategy and productivity to deliver long-term results.



Business Consulting

Current business consultants who become TAB franchisees can continue to serve their non-TAB clients, royalty-free as long as that work does not include use of any of TAB's proprietary tools and methodologies.





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Ideal Candidate

- Transitioning executives, business consultants and coaches with several years of experience
- Passionate about helping business owners and executives
- Driven and committed to business ownership
- Motivated to earn great income
- Lifelong learners



What our franchisees do:

- Help transform CEOs, business owners, and their leadership teams through business owner and executive coaching, advisory board facilitation, strategic business planning, leadership team transformation, and business consulting.
- Conduct individual monthly coaching sessions with each member.
- Facilitate monthly business owner advisory board meetings, comprised of up to 10 members on each board.
- Utilize TAB's proprietary tools and processes to deliver value to members.
- Present the TAB process and membership benefits to prospective members both in group and one-on-one settings.

“I think what makes a successful Franchisee is someone that really cares; it’s not about the money; it’s really about making an absolute difference to the people you work with. And seeing that difference work its way through to the way people operate around their business is just fantastic, I love it.”

Steve Wilkinson
TAB Franchise Owner
Christchurch & North Canterbury

Get in contact to learn more:



0800 822 929



Enquiries@TheAlternativeBoard.co.nz



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Benefits of TAB Ownership

- Predictable and consistent recurring monthly dues income
- Satisfaction from helping others achieve their personal and business visions
- Equity-building business with proven exit strategies
- Leverage your business expertise
- Home-based business with no required employees
- Minimal inventory
- No required out-of-town travel
- Multiple revenue streams
- A flexible schedule that you manage and control
- Prestigious position as a business leader in your community
- Personal growth
- Scalable business



Lead Generation Assistance

TAB provides a proven integrated approach to Marketing consisting of:

- A list of target prospects
- Outbound marketing campaign
- Social media marketing
- Email nurturing
- TAB's business networking and referral marketing and events
- Strategic planning and special projects



Invaluable Support and Mentorship

Our ongoing support is unmatched. To ensure your success, you'll receive:

- Extensive training in the sales process for Member acquisition, Board facilitation, running coaching sessions and TABs proprietary tools
- Member recruitment support
- TAB Global Community - where our franchisees share their knowledge and experiences
- Weekly team calls
- Annual International TAB Franchise Owner conference

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